

# INVIBES ADVERTISING NV REIGERSTRAAT 8, 9000 GHENT BELGIUM

**CONSOLIDATED INTERIM ACCOUNTS** 

From January 1st, 2023 to June 30th, 2023



#### REPORT ON THE WORK PERFORMED

As agreed, we have conducted the preparation of the consolidated accounts of the INVIBES ADVERTISING NV for the period from 1 January 2023 to 30 June 2023.

These consolidated accounts, along with the additional notes, are attached to the present report on the work performed.

They were prepared using the accounts of the parent company and information provided by the services of the Group.

They are characterized as follows:

-	Total of the consolidated balance sheet	35 551 652 €
-	Consolidated sales	12 440 579 €
-	Group equity	20 709 717 €
-	Consolidated net income	-446 277 €
-	Net income attributable to the parent company	-433 264 €

Our due diligence was carried out in accordance with the professional standard of the Order of Chartered Accountants applicable to the accounting engagement, which is neither an audit nor a limited examination.

On the basis of our work, we have not identified any issues that call into question the consistency and plausibility of the consolidated accounts as a whole as appended to this report.

Laval

#### **RSM FRANCE**

Signé électroniquement le 19/09/2023 par Delphine Lemonnier



#### **Delphine LEMONNIER**

Expert-comptable Diplômée (Certified Public Accountant)





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# Consolidated balance sheet

	Note	30/06/2023	31/12/2022
Goodwill	3.2.1	2 104	2 104
Other intangible assets	3.2.2	3 089	2 519
Property, plant and equipment	3.2.3	303	363
Right-of-use assets	3.2.4	783	890
Long-term financial assets	3.2.5	694	845
Deferred tax assets	3.2.6	627	625
TOTAL NON-CURRENT ASSETS		7 599	7 346
Trade receivables	3.2.7	8 683	8 382
Current tax assets	3.2.8	1 267	1 208
Other current assets	3.2.9	578	508
Cash and cash equivalents	3.2.10	17 339	20 364
TOTAL CURRENT ASSETS		27 952	30 462
TOTAL ASSETS		35 552	37 808

	Notes	30/06/2023	31/12/2022
Share capital, share premiums	3.2.11.1	28 692	28 630
Reserves and retained earnings/accumulated loss (-)		-7 119	790
Treasury shares (-)		-450	-450
Currency translation adjustments	3.2.11.2	20	16
Net income attributable to the parent company		-433	-7 908
TOTAL EQUITY ATTRIBUTABLE TO THE PARENT COMPANY		20 710	21 078
Minority interests		-16	-29
TOTAL EQUITY	3.2.11	20 693	21 049
Long-term financial liabilities	3.2.12	3 756	2 931
Long-term lease liabilities	3.2.13	467	577
Other long-term liabilities	3.2.12	83	83
Deferred tax liabilities	3.2.6		
TOTAL NON-CURRENT LIABILITIES		4 306	3 591
Trade payables	3.2.14	3 655	4 738
Short-term financial liabilities	3.2.12	2 982	3 842
Short-term Lease liabilities	3.2.13	365	374
Current tax liabilities	3.2.15	2 001	1 924
Other current liabilities	3.2.16	1 562	2 290
TOTAL CURRENT LIABILITIES		10 553	13 168
TOTAL EQUITY AND LIABILITIES		35 552	37 808





# Consolidated income statement

	Notes	30/06/2023	31/12/2022	30/06/2022
Revenue	3.3.1	12 441	27 966	13 265
Other operating income	3.3.2	93	158	175
Capitalisation of internally generated intangible assets	3.3.3	846	2 138	1 090
Operating expenses	3.3.4	-7 354	-18 023	-8 251
Personnel expenses	3.3.5	-5 808	-16 506	-6 958
Depreciation and amortization	3.3.6	-599	-3 185	-630
Other operating expenses	3.3.7	-53	-330	-282
OPERATING PROFIT/LOSS (-), before non-recurring items		-433	-7 782	-1 590
Others		40	22	
Other non-recurring income		40 -14	33	3
Other non-recurring expenses		-14	-3	
OPERATING PROFIT/LOSS (-)		-408	-7 752	-1 597
Finance costs	3.3.8	-157	-391	-144
Other financial items	3.3.8	121	-78	3
PROFIT/LOSS (-) before taxes, before non-recurring financial items		-444	-8 221	-1 738
PROFIT/LOSS (-) before taxes		-444	-8 221	-1 738
Income tax expense (-) / income	3.3.9	-3	250	-2
PROFIT/LOSS FOR THE YEAR		-446	-7 972	-1 740
Profit/loss(-) for the year attributable to:				
Owners of the parent		-433	-7 908	-1 699
Non-controlling interest		-13	-63	-41
Earnings per share in euros		1.7		
basic		-0,097	-1,778	-0,382
diluted		-0,089	-1,615	

# Comprehensive income

	Note	30/06/2023	31/12/2022	30/06/2022
PROFIT/LOSS(-) for the year	4.	-446	-7 972	-1 740
Items that will not be reclassified to profit or loss				
Translation differences	3.2.11.2	4	77	-70
Deffered taxes on items that will not be reclassified to profit or loss		2	-18	-5
Items that will be reclassified to profit or loss				
Sub-total of losses and profits directly registered as equity after tax		7	59	-75
COMPREHENSIVE INCOME		-440	-7 912	-1 816
attributable to the parent company		-427	-7 912	-1 774
attributable to minority interests		-13		-41





### Statement of changes in equity

	Note	Share capital	Consolidated reserves	Treasury shares	differences	Deferred taxes on translation differences	Annual net profit	Total shareholders' equity (Group share)	Minority interests	Total equity
EQUITY AT 01/01/2022		11 665	-673	-450	-58	14	421	10 919	6	10 925
Income at 31/12/2022							-7 908	-7 908	-63	-7 972
Net losses/incomes registered as equity					77	-18		59	-1	59
Total registered expenses and income					77	-18	-7 908	-7 849	-64	-7 913
Allocation of the net income to reserves			421				-421			
Capital increase		16 965	-737					16 228		16 228
Treasury shares	3.2.11.4									
Put	3.2.11.5									
Change in consolidation scope and other			-57					-57	29	-27
EQUITY AT 31/12/2022		28 630	790	-450	20	-4	-7 908	21 079	-29	21 050
Income at 30/06/2023							-433	-433	-13	-446
Net losses/incomes registered as equity	3.2.11				4	2		7	-2	5
Total registered expenses and income					4	2	-433	-427	-15	-441
Allocation of the net income to reserves			-7 908				7 908	-0		-0
Employee share-based compensation	3.2.11.6									
Capital increase	3.2.11.1	63			-3			60	27	87
Change in consolidation scope and other	3.2.11.3									
EQUITY AT 30/06/2023		28 692	-7 118	-450	21	-1	-433	20 711	-16	20 695

#### Financial year 2023

There was a conversion of warrants on the 9<sup>th</sup> of March 2023 which caused an increase of capital K€ 62.7 and a further creation of 28.000 shares.

An operation of reconstitution of net equity on INVIBES SWITZERLAND has been realized in the first semester 2023, which result to a net increase of net equity of K€ 24 of which K€ 27 of minority interests.

As a result the total capital amounted to K€ 28 692 divided into 4 476 548 shares by the end of June 2023.

The loss of the period 2023 amounted to K€ -446.

#### Financial year 2022

The Group benefited from a capital increase by private placement of K€ 16 776 at the start of 2022 in order to finance its future growth. The capital increase was carried out with waiver of the preferential right by private placement with qualified European investors, through an accelerated bookbuilding. A total of 932 000 new shares were issued for a total gross amount of K€ 16 776, representing 21.3 % of the outstanding shares of Invibes Advertising after the capital increase. The subscription price for the new shares (€ 18 per share) reflected a discount of 11.8 % compared to the closing price of the Company's share on January 26<sup>th</sup>, 2022 (€ 20,4 per share). As a result of this transaction, the share capital of Invibes Advertising was increased from K€ 11 664 to K€ 28 440, divided into 4 367 406 shares with a nominal value of € 6,51 each.

There was also a conversion of warrants on the 1<sup>st</sup> of March 2022 which caused an increase of capital of K€ 188 and a further creation of 81 142 shares.

As a result the total capital amounted to K€ 28 630 divided into 4 448 548 shares by the end of 2022.





The expenses related to the capital increase by private placement amounted to K€ 719 and to K€ 18 for the warrants conversion.

A total amount of K€ 1 837 is recognised as an expense in profit and loss (personnel expenses) with a corresponding credit to consolidated reserves. This equity-settled share-based payment transactions related to employee remunerations (cf note 3.2.11.5).

The purchase of minority stake in the subsidiary INVIBES ADVERTISING AG and in INVIBES SWITZERLAND represented a decrease of minority interests amounting to K€ -29 and an increase of shareholder's equity amounting to K€ 56.

The loss of the year 2022 amounted to K€ -7 972.





# Cash flow statement

	Note	30/06/2023	30/06/2022
PROFIT/LOSS (-) FOR THE YEAR		-446	-1 740
Income (loss) from non-curent assets disposal		1	
+Income tax expense / income	3.3.9	3	2
+Finance cost	3.3.8	157	144
+Depreciation and amortization	3.3.6	599	630
+Reversal of provisions			
+Share-based payment expenses	3.2.11.6		
+Other non-cash adjustments		-53	
Cash flow from operating activities before change in the working capital requirement		261	-964
Change in the working capital requirement		-2 133	-1 919
Income taxes paid	3.3.9	-2	-1
Net cash flow from operating activities		-1 874	-2 884
Investing activities			
	3.2.2/3.2.3/3.		
Acquisition of fixed assets	2.5	-1 106	-1 546
	3.2.2/3.2.3/3.		
Proceeds from sale of fixed assets	2.5	263	192
Effects of the changes in the scope			-55
Cash flow from investing activities		-842	-1 408
Financing activities			
Proceeds from the issue of share capital	3.2.11.1	87	16 246
Acquisition of treasury shares			
Proceeds from financial liabilities	3.2.12	1 000	213
Repayment of financial liabilities	3.2.12	-1 050	-1 003
Repayment of financial lease liabilities	3.2.13	-194	-67
Interest paid		-144	
Cash flow from financing activities		-301	15 389
Change in cash		-3 018	11 097
Opening cash position		18 951	7 519
Closing cash position		15 912	18 645
Effect of the changes in the foreign exchange rates		-21	29
Change in cash		-3 018	11 097
Breakdown of the closing cash position			
Cash and cash equivalents	3.2.10	17 339	21 083
Current bank overdrafts	3.2.12	1 427	2 438





#### NOTES ON THE CASH FLOW STATEMENT

#### Cash flows from operating activities

The income taxes expense (-)/income amounts to  $K \in -3$  for the 2023 first semester compared to  $K \in -2$  for the 2022 first semester.

The amortization on other intangible assets amount to  $K \in 398$  in June 2023 compared to  $K \in 465$  in June 2022. The depreciation on property, plant and equipment amounts to  $K \in 83$  in June 2023 compared to  $K \in 56$  in June 2022. The depreciation on right-of-use assets amounts to  $K \in 183$  in June 2023 compared to  $K \in 106$  in June 2022. There was an increase of provisions for risks of  $K \in 3$  in June 2022 compared to a decrease of the provisions for risks of  $K \in 14$  and a decrease of provision for doubtful debts of 52  $K \in 100$  in 100 in June 2023.

#### Increase/decrease (-) in working capital

The cash flows are also affected in function of the increase/decrease (-) in working capital.

At group level in June 2022, the change in working capital of K€-1.919 consist of a net change of operational receivables and payables for K€-1.919.

At group level in June 2023, the change in working capital of K€-2.133 consist of a net change of operational receivables and payables for K€-2.133.

#### Cash flows from investing activities

In June 2023, the investments in property, plant and equipment amount to  $K \in 21$  and are mainly related to investments in rented buildings. Investments in software amount to  $K \in 954$  and other intangible assets amounts to  $K \in 17$ . The main investments of the period were further developments and new features to the already existing Invibes Platform. These have been capitalized on a cost principle basis (cf note 3.3.3). The investments in financial assets amounted to  $K \in 113$ .

In June 2022, the investments in property, plant and equipment amount to  $K \in 143$  and are mainly related to investments in rented buildings. Investments in softwares amount to  $K \in 1200$ . The main investments of the year were further developments and new features to the already existing Invibes Platform. These have been capitalized on a cost principle basis (cf note 3.3.3). The investments in financial assets amounted to  $K \in 217$ .

#### Cash flows from financing activities

The cash flows from financing activities in June 2023 consist of:

- a conversion of warrants of K€ 63,
- a net increase of net equity of INVIBES SWITZERLAND of K€ 24,
- commitment of new loans to K€ 1 000,
- the repayment of the interest-bearing financial liabilities amounting to K€ 1 050,
- the repayment of the lease liabilities by the application of IFRS 16 amounting to K€ 194.
- interest paid of K€ 144.

The cash flows from financing activities in June 2022 consist of:

- a capital increase of a net amount of K€ 16 246,
- commitment of new loans to K€ 213,





- the repayment of the interest-bearing financial liabilities amounting to K€ 1 003,
- the repayment of the lease liabilities by the application of IFRS 16 amounting to K€ 67.

#### Total cash and cash equivalents

In June 2022, the cash and cash equivalents increased from  $K \in 7519$  to  $K \in 18645$ . In June 2023, the cash and cash equivalents decreased from  $K \in 18951$  to  $K \in 15912$ .

#### 1 GENERAL INFORMATION

#### 1.1 General information, statement of compliance with IFRS and going concern assumption

INVIBES ADVERTISING NV is a technology company that specializes in digital advertising. The Company solutions are supported by an in-feed format that's integrated into media content. Invibes is inspired by social network advertising and develops its own technology to help brands better communicate with consumers.

The company INVIBES ADVERTISING NV, head of the group, is a Belgian shareholding company. Its headquarters are located at the Reigerstraat 8, 9000 Ghent, Belgium. Its identification number is BE 0836.533.938.

The consolidated financial statements for the period ended June 30<sup>th</sup>, 2023 (including comparatives) were released for publication by the Board of Directors on September 20<sup>th</sup>, 2023.

The shares of INVIBES ADVERTISING NV are listed on the Euronext Growth Paris market under code ISN BE097299316. Shares are not listed on any other market.

The financial statements were prepared in accordance with the International Financial Reporting Standards (IFRS), the standards for financial reporting and the interpretations issued by the International Accounting Standards Board (IASB), as approved by the European Union, and the interpretations issued by the International Financial Reporting Interpretations Committee (IFRIC) of the IASB. They have been prepared under the assumption the Group operates on a going concern basis.

The going concern assumption was challenged, taken into account:

- The situation as of June 30th, 2023 of realizable net assets and current liabilities,
- Cash forecasts for the Company and its subsidiaries for the 12 months following closing.

The Board of Directors, after having examined these various elements, estimated that the company will be able to meet its cash requirements until December 31st, 2023 at least, and consequently that the consolidated accounts should be prepared on a going concern basis.

The consolidated accounts are expressed in thousands of euros (KEUR) unless otherwise specified.

#### 1.2 New or revised standards or interpretations

During the current financial year, the company applied all published new and revised standards and interpretations that are relevant to its activities and which are in force for the accounting period that started on January 1, 2023, as issued by the International Accounting Standards Board (IASB) and International Financial Reporting Interpretations Committee (IFRIC) of the IASB.





For the preparation of the financial statements on June 30<sup>th</sup>, 2023 the group applied the rules and interpretations mandatory applicable from January 1<sup>st</sup>, 2023.

- Amendment to IAS 1 Presentation of Financial Statements and IFRS Practice Statement 2: disclosure of Accounting policies.
- Amendment to IAS 8 Accounting policies, Changes in Accounting estimates and Errors: definition of Accounting Estimates.
- Amendments IAS 12 Income taxes: Deferred Tax related to Assets Liabilities arising from a single transaction.
- IFRS 17 Insurance contracts (replacing IFRS 4), including amendments to IFRS 17.
- Amendments to IFRS 17 Insurance contracts: Initial Application of IFRS 17 and IFRS 9 comparative Information.

The application of the other new Standards, Interpretations and Changes has not resulted in any important changes to the group's principles for financial reporting.

At the date of authorisation of these consolidated financial statements, several new, but not yet effective, Standards and amendments to existing Standards, and Interpretations have been published by the IASB and endorsed by the EU. None of these Standards or amendments to existing Standards have been adopted early by the Group:

- Amendments IAS 1 Presentation of Financial Statements: classification of liabilities as current or non-current deferral of Effective date.
- Amendments to IFRS 16 Leaseback Rental Liabilities
- Amendments to IAS 7 and IFRS 7 Supplier Finance Agreements
- Amendments to IAS 7 Cash flow statements
- IFRS 7 Financial instruments: disclosure: Supplier Finance Agreements

The group did not carry out an early application of the new standards and changes to existing standards and interpretations that were not yet endorsed by the European Union:

- Amendments to IAS 12 – Income taxes: International tax reform – Rule template of pillar 2

Management anticipates that all relevant pronouncements will be adopted for the first period beginning on or after the effective date of the pronouncement. New Standards, amendments and Interpretations not adopted in the current year have not been disclosed as they are not expected to have a material impact on the Group's consolidated financial statements.

#### 2 SIGNIFICANT ACCOUNTING POLICIES

#### 2.1 Basis of preparation

The group's financial statements have been prepared on an accruals basis and under the historical cost convention. Any exceptions to this historical cost convention will be disclosed in the measurement bases below.

The consolidated financial statements of the Company as at June 30<sup>th</sup>, 2023, include the financial statements of Invibes Advertising NV, the Parent company, and its subsidiaries. The whole constitutes the "Invibes Group". The consolidated financial statements are prepared before appropriation of the result of the parent company as proposed to the General Meeting of Shareholders.





#### 2.2 Basis of consolidation

The Group's financial statements consolidate those of the parent company and all of its subsidiaries as of 30<sup>th</sup> June 2023. All subsidiaries have a reporting date of 30<sup>th</sup> June.

All transactions and balances between Group companies are eliminated on consolidation, including unrealised gains and losses on transactions between Group companies. Where unrealised losses on intra-group asset sales are reversed on consolidation, the underlying asset is also tested for impairment from a Group perspective. Amounts reported in the financial statements of subsidiaries have been adjusted where necessary to ensure consistency with the accounting policies adopted by the Group.

Profit or loss and other comprehensive income of subsidiaries acquired or disposed of during the year are recognised from the effective date of acquisition, or up to the effective date of disposal, as applicable. The Group attributes total comprehensive income or loss of subsidiaries between the owners of the parent and the non-controlling interests based on their respective ownership interests.

#### 2.3 Scope of the consolidation level

In accordance with IFRS 10, subsidiaries are all controlled entities. Control, regardless of the level of interest held in an entity, is the result of the following three components: the holding of the power to direct the key activities (operational and financial activities), the exposure or the right to the associated variable returns participation, and the ability to exercise that power in ways that influence those returns. Only substantive rights, as conferred by shareholders' agreements, which can be exercised when decisions on key activities have to be made and which are not purely protective, are taken into account for the determination of power. The financial statements of subsidiaries are included in the consolidated financial statements from the date on which control is obtained until the date on which control ceases.

Joint ventures are partnerships in which the Invibes Group and the other parties involved exercise contractually agreed joint control over the entity and have rights to its net assets.

Associates are entities in which the Group exercises significant influence: Invibes Group has the power to participate in financial and operational policy decisions without however exercising joint control or control. Significant influence is presumed when the Group holds, directly or indirectly, a stake greater than or equal to 20%.

The consolidation methods used are:

- Full consolidation method for subsidiary companies over which the Invibes group exercises control. Within consolidated equity, the share of minority interests in the equity of consolidated subsidiaries is presented under a specific line, as in the income statement and in the statement of comprehensive income.
- The equity method for joint ventures and associates. This method consists in retaining in the consolidated financial statements only the share of shareholders' equity corresponding to the percentage held by the Invibes Group. If the Invibes Group's share in the losses of an equity-accounted entity is greater than its interest in it, then the Invibes Group's share is reduced to zero. Additional losses are subject to a provision if the Invibes Group has a legal or implicit obligation in this regard.





The list of companies fully consolidated and accounted for using the equity method is presented below.

Consolidation perimeter							
Name	Headquarter	Identification number	% interest	Method			
	Тор:			***			
INVIBES ADVERTISING NV	BE0836533938	То	р				
	Subsidiaries:						
INVIBES SERVICES SRL	SERVICES SRL Str. Grigore Cobălcescu 46, Camera 7, Etaj 2, Sector 1, 010196 BUCHAREST RO30562825		100,00%	FC			
INVIBES ADVERTISING SAS	24 rue des Petites Ecuries 75010 PARIS	FR5374500140	100,00%	FC			
INVIBES ADVERTISING INC	1177 Avenue of the Americas, 7th Floor New York. NY 10036	6020943	100,00%	FC			
INVIBES SPAIN SL	Paseo de la Castellana 137, 4ª planta, 28046 MADRID	B37563434	100,00%	FC			
INVIBES ADVERTISING AG	Steuerberatungsgesellschaft Theatinerstraße 45, 80333 MÜNCHEN	DE320810302	99,12%	FC			
INVIBES SWITZERLAND AG	Langstrasse 11, 8004 ZÜRICH	CHE-302.303.944	98,40%	FC			
INVIBES FINANCE SA	Place de Paris 2314 Luxembourg	B42153	100,00%	FC			
ML2GROW	REIGERSTRAAT 8, 9000 GHENT	676644086	62,33%	FC			
NVIBES ITALY SRL	MILANO VIA GIOSUE CARDUCCI 31 CAP 20123	IT10919160969	100,00%	FC			
NVIBES ADVERTISING UK LTD	5 Underwood Street, N1 7LY LONDON	GB 330 1273 54	100,00%	FC			
INVIBES BENELUX BV	Prins Boudewijnlaan 5 Boite 10 2550 KONTICH	BE0747.591.173	100,00%	FC			
INVIBES NETHERLANDS BV	KNSM-laan 171 1019LC AMSTERDAM	NL861951438B01	100,00%	FC			
INVIBES SAAS OÜ	Sopruse pst 145, Kristiine district Harju county, 13417 TALINN	EE 102307368	100,00%	FC			
INVIBES NORDICS AB	c/o Leinonen, Sankt Eriksgatan 63B, 112 34, STOCKHOLM	559314-9254	100,00%	FC			
NVIBES NORWAY AS	Arbins Gate 4, 0253 OSLO	928094251	100,00%	FC			
NVIBES DENMARK APS	c/o Baker Tilly Revisionspartnerselsk., Poul Bundgaards Vej 1, 1, 2500 VALBY	42726745	100,00%	FC			
INVIBES TURKEY	MECIDIYEÖY MAH. BÜYÜKDERE CAD. IBRAHIM POLAT HOLDING BLOK NO: 871ç KAPI NO:5 SISLI - ISTANBUL	4651257218	100,00%	FC			
INVIBES ADVERTISING FZ-LLC	SEO100 BLDG 08-CO Work, DUBAI MEDIA CITY	100559210800003	100,00%	FC			
INVIBES ADVERTISING SOUTH AFRICA (PTY) LTD	10 Buffalo Road, Gallo Manor Sandton, 2196 GAUTENG	4690300811	100,00%	FC			
NVIBES POLAND	Ul. Przyokopowa 33, 01-208 WARSAW	PL 5272966038	100,00%	FC			
NVIBES CENTRAL EUROPE	Ovocny trh 1096/8, stare Mesto, 11000 PRAHA	1421676	100,00%	FC			
ADSPARK	Steuerberatungsgesellschaft Theatinerstraße 45, 80333 MÜNCHEN	HRB 273516	100,00%	FC			
INVIBES BUCHAREST	Str. Grigore Cobălcescu 46, Camera 7, Etaj 2, Sector 1, 010196 BUCHAREST		100,00%	FC			

FC: Full consolidation, EM: Equity method

All the companies of the scope close their accounting year on December 31st.

The Group does not hold any unconsolidated structured entity.

#### 2.3.1 Entry in the consolidation scope

There was no entry in the consolidation scope during the accounting period.

#### 2.3.2 Exit from the consolidation scope

There was no exit from the scope during the accounting period.

#### 2.4 Translation of the accounts and the operations denominated in a foreign currency

#### 2.4.1 Translation of the financial statements of the foreign subsidiaries

The accounts of the foreign subsidiaries are kept in their functional currency.





Assets and liabilities of subsidiaries located outside the euro area are converted into euro using the exchange rate at the closing date. The elements of the income statement are translated into euros at the rate approaching the exchange rates at the dates of transactions, or at the average rate of the period if there are not important fluctuations in the rate. Equity is presented at historical rate. Exchange differences resulting from translations are presented in the translation reserves in equity until the date of sale of the subsidiary.

#### 2.4.2 Translation of the transactions denominated in a foreign currency

The transactions denominated in foreign currencies are translated at the current foreign exchange rate at the date of the transaction.

At the closure of the accounting year, the monetary assets and liabilities denominated in foreign currencies are translated at the closing foreign exchange rate. The resulting foreign exchange differences are registered as foreign exchange gains or losses in the income statement for the transactions linked to the activity.

The functional currency of the foreign subsidiaries is the local currency.





# 2.4.3 Foreign exchange rates used for the preparation of the consolidated accounts

Euro against foreign currencies rate	AED	CHF	CZK	DKK	GBP	NOK
currencies rate						
Closing rate						
Rate at 31 December 2021	4,1763	1,0331	24,7390	7,4364	0,8403	9,9888
Rate at 31 December 2022	3,9299	0,9847	24,1160	7,4365	0,8869	10,5138
Rate at 31 June 2023	4,0096	0,9788	23,7420	7,4474	0,8583	11,7040
Average rate						
Average rate from 1 January 2021 to 31 December 2021	4,3333	1,0799		7,4368	0,8584	10,1639
Average rate from 1 January 2022 to 31 December 2022	3,8665	1,0017	24,5378	7,4396	0,8548	10,1122
Average rate from 1 January 2023 to 31 June 2023	3,9814	0,9883	23,6277	7,4468	0,8733	11,4622
Euro against foreign						
currencies rate	PLN	RON	SEK	TRY	USD	ZAR
Closing rate						
Rate at 31 December 2021	4,5969	4,9490	10,2503	15,2335	1,1326	18,0625
Rate at 31 December 2022	4,6808	4,9495	11,1218	19,9649	1,0666	18,0986
Rate at 31 June 2023	4,4388	4,9635	11,8055	28,3193	1,0866	20,5785
Average rate						
Average rate from 1 January 2021 to 31 December 2021		4,9251	10,1562	10,8104	1,1816	17,5922
Average rate from 1 January 2022 to 31 December 2022	4,6868	4,9340	10,6571	17,4566	1,0500	17,2127
Average rate from 1 January 2023 to 31 June 2023	4,6081	4,9422	11,4152	22,1849	1,0810	19,9452





#### 2.5 Goodwill

All business combinations are measured and recognised in accordance with the revised IFRS 3:

The consideration transferred (acquisition cost) is measured at the fair value of the assets delivered, issued equity and liabilities incurred at the date of acquisition. Costs directly attributable to the acquisition are expensed.

The group uses the full goodwill method, which is the difference between the sum of the acquisition cost of the business combination and the fair value of the minority interests, and the net amount of the assets. Assets and liabilities assumed measured at fair value at the acquisition date.

Goodwill is determined at the acquisition date of the acquired entity and is not subject to any subsequent adjustment beyond the measurement period; the subsequent acquisition of non-controlled interests does not give rise to the recognition of additional goodwill.

The accounting for a business combination must be completed within 12 months of the acquisition date. This period applies to the valuation of identifiable assets and liabilities, the consideration transferred and uncontrolled interest.

If the fair value of the identifiable assets, liabilities and contingent liabilities recognised exceeds the cost of an acquisition, the difference is immediately recognised in the income statement.

Goodwill is tested for impairment annually or more frequently if events or changes indicate that the carrying amount of the goodwill may have been impaired. When an impairment loss is recognised, the difference between the carrying amount and its recoverable amount is recognised as an operating expense on the "asset impairment" line and is irreversible.

Goodwill is allocated to the relevant cash-generating unit for purpose of impairment testing.

#### 2.6 Other intangible assets

#### 2.6.1 Internally developed software

Expenditure on the research phase of projects to develop new customized software for IT and telecommunication systems is recognised as an expense as incurred. Costs that are directly attributable to a project's development phase are recognised as intangible assets, provided they meet all of the following recognition requirements:

- the development costs can be measured reliably,
- the project is technically and commercially feasible,
- the Group intends to and has sufficient resources to complete the project,
- the Group has the ability to use or sell the software, and
- the software will generate probable future economic benefits.

Development costs not meeting these criteria for capitalization are expensed as incurred. Directly attributable costs include employee costs incurred on software development along with an appropriate portion of relevant overheads and borrowing costs.

#### 2.6.2 External purchased software and other intangible assets

These intangible assets acquired by Invibes Group are recognised at cost.





#### 2.6.3 Subsequent measurement

All finite-lived intangible assets, including capitalized internally developed software, are accounted for using the cost model whereby capitalized costs are amortized on a straight-line basis over their estimated useful lives. Residual values and useful lives are reviewed at each reporting date. The following useful lives are applied:

- Software: 5 years

Other intangible assets: 5 years

At each reporting date, the group reviews whether there is any indication that assets may be impaired. If there is such an indication, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss. The recoverable amount of an asset is the higher of its net selling price and its value in use. The value in use is the net present value of any cash flows arising from the use of an asset or a cash-generating unit. For an asset to which no cash flows can be directly attributed, the recoverable amount is calculated for the cash-generating unit to which the asset belongs. If an asset's recoverable amount is less than the carrying amount, the latter is reduced to the recoverable amount. The impairment is recognised directly in the income statement. If a previously recorded impairment is no longer justified, the impairment is reversed.

When an intangible asset is disposed of, the gain or loss on disposal is determined as the difference between the proceeds and the carrying amount of the asset, and is recognised in profit or loss within other operating expenses.

#### 2.7 Property, plant and equipment

In accordance with the IAS 16 "Tangible assets" rule, only the elements whose cost can be determined in a reliable way and for whose it is likely the future economic benefits will benefit to the group are registered as tangible assets.

Property, plant and equipment are initially recognised at acquisition cost or manufacturing cost, including any costs directly attributable to bringing the assets to the location and condition necessary for them to be capable of operating in the manner intended by the Invibes Group's management.

The different components of a tangible asset are registered separately when their estimated useful life, and therefore their depreciation period, are significantly different. Depreciation is recognised on a straight-line basis to write down the cost less estimated residual value. The following useful lives are applied:

Nature	Depreciation period
Equipment	5 years
Other tangible assets	2 to 5 years

These depreciation periods are reviewed and modified in case of a significant change; these changes are applied prospectively.

At each reporting date, the group reviews whether there is any indication that assets may be impaired. If there is such an indication, the recoverable amount of the asset is estimated in order to determine the extent of the impairment loss. The recoverable amount of an asset is the higher of its net selling price and its value in use. The value in use is the net present value of any cash flows arising from the use of an asset or a cash-generating unit. For an asset to which no cash flows can be directly attributed, the recoverable amount is calculated for the cash-generating unit to which the asset belongs. If an asset's recoverable amount is less than the carrying amount, the latter is reduced to the recoverable amount. The impairment is recognised directly in the income statement. If a previously recorded impairment is no longer justified, the impairment is reversed.





Gains or losses arising on the disposal of property, plant and equipment are determined as the difference between the disposal proceeds and the carrying amount of the assets and are recognised in profit or loss within other operating expenses.

#### 2.8 Right-of-use assets

At lease commencement date, the Invibes Group recognises a right-of-use asset and a lease liability in its consolidated statement of financial position. The right-of-use asset is measured at cost, which is made up of the initial measurement of the lease liability, any initial direct costs incurred by the Group, an estimate of any costs to dismantle and remove the asset at the end of the lease, and any lease payments made in advance of the lease commencement date (net of any incentives received).

The Invibes Group depreciates the right-of-use asset on a straight-line basis from the lease commencement date to the earlier of the end of the useful life of the right-of-use asset or the end of the lease term. The Group also assesses the right-of-use asset for impairment when such indicators exist.

#### 2.9 Financial assets

Financial assets include deposits and securities, receivables related to non-consolidated participating interests and the other receivables. They are valued at their historical value.

When their value is lower than their probable recovery value, an impairment is recorded.

#### 2.10 Accounts receivable

The accounts receivables include the invoices related to service delivery contracts according to the following principle:

The invoiced receivables are estimated at their fair value when they are initially registered. They are the subject of an impairment according to their probability of recovery if necessary.

The group enters into debtfactoring contracts with external factorparties as a result of which, part of the trade receivables portfolio is recurrently sold to the factor.

The debt factoring arrangement results in de-recognition if it qualifies as a transfer in accordance with either IFRS 9 and the group transfers substantially all the risks and rewards of ownership of the financial asset (account receivable). A transfer is a qualifying transfer if:

- the contractual rights to the cash flows are transferred; or
- the contractual rights to the cash flows are retained but the company assumes an obligation to pay them on to the factor in a manner that meets the conditions in IFRS 9 being that we have no obligation to pay any amounts to the factor unless we receive the cash flows from the customers, we cannot sell or pledge the receivables to a third party and the company has to remit the cash flows it collects without material delay.

#### 2.11 Other current assets

The other current assets mainly exist out of other receivables. The other receivables are estimated at their fair value when they are initially registered. They are the subject of an impairment according to their probability of recovery if necessary.





#### 2.12 Cash and cash equivalents

Cash and cash equivalents include funds in the cash register and demand deposits, generally under 3 months, easily available or transferable on the very short term, convertibles into an amount of cash and presenting no material risks of changes in value.

The bank overdrafts repayable on demand which are an integral part of the group cash management constitute a component of cash and cash equivalents for the needs of the cash flows table.

#### 2.13 Equity, reserves and dividend payments

Share capital represents the nominal value of shares that have been issued. Share premium includes any premium received on the issue of share capital. Any transaction costs associated with the issuing of shares are deducted from share premium, net of any related income tax benefits.

Other components of equity include the following:

- Reserves and retained earnings / accumulated loss (-) comprises all current year and prior period retained profits.
- Treasury shares (-) comprises the value of the call option the Invibes Group has on its own shares.
- Currency translation adjustments comprises foreign currency translation differences arising from the translation of financial statements of the Group's foreign entities into EURO.

Dividend distributions payable to equity shareholders are included in other liabilities when the dividends have been approved in a general meeting prior to the reporting date.

Retained earnings includes all current and prior period retained profits, treasury shares and share-based employee remuneration (see Note 3.2.11.5).

#### 2.14 Financial liabilities

The financial liabilities include the loans, other financing elements and bank overdrafts.

Loans and borrowings are initially recognised at their fair value, plus or minus transaction costs. They are subsequently valued at amortized cost using the effective interest rate method. Any difference between the consideration received (net of transaction costs) and the redemption value is recognised in the income statement over the period of the loan (effective interest rate method).

#### 2.15 Financial instruments

Except as otherwise disclosed in the annual report, management believes that the financial assets and liabilities measured at amortized cost approximate fair value.

The group did not subscribe to hedging instruments.

See also note 3.2.11.4 about treasury shares.





#### 2.16 Lease liabilities

At the commencement date, the Group measures the lease liability at the present value of the lease payments unpaid at that date, discounted using the Group's incremental borrowing rate because as the lease contracts are negotiated with third parties it is not possible to determine the interest rate that is implicit in the lease. The incremental borrowing rate is the estimated rate that the Invibes Group would have to pay to borrow the same amount over a similar term, and with similar security to obtain an asset of equivalent value. This rate is adjusted should the lessee entity have a different risk profile to that of the Invibes Group.

Subsequent to initial measurement, the liability will be reduced by lease payments that are allocated between repayments of principal and finance costs. The finance cost is the amount that produces a constant periodic rate of interest on the remaining balance of the lease liability.

The Group has elected not to recognize a lease liability for short term leases (leases with an expected term of 12 months or less) or for leases of low value assets. Payments made under such leases are expensed on a straight-line basis. In addition, certain variable lease payments are not permitted to be recognised as lease liabilities and are expensed as incurred.

To respond to business needs, particularly in the demand for office space, the Group will enter into negotiations with landlords to either increase or decrease available office space or to renegotiate amounts payable under the respective leases. In some instances, the Group is able to increase office capacity by taking additional floors available and therefore agrees with the landlord to pay an amount that is in line with the stand-alone pricing adjusted to reflect the particular contract terms. In these situations, the contractual agreement is treated as a new lease and accounted for accordingly.

In other instances, the Group is able to negotiate a change to a lease such as reducing the amount of office space taken, reducing the lease term or by reducing the total amount payable under the lease, both of which were not part of the original terms and conditions of the lease. In these situations, the Group does not account for the changes as though there is a new lease. Instead, the revised contractual payments are discounted using a revised discount rate at the date the lease is effectively modified. For the reasons explained above, the discount rate used is the Group's incremental borrowing rate determined at the modification date, as the rate implicit in the lease is not readily determinable.

#### 2.17 Provisions

In accordance with IAS 37 "Provisions, Contingent Liabilities and Contingent Assets", a provision is recognised when:

- (a) There exists a present obligation resulting from a past event;
- (b) It is probable that an outflow of resources representative of economic benefits will be required to end the obligation;
- (c) The obligation can be reliably measured.

This obligation may be legal, regulatory, or contractual. It can also result from Invibes Group practices or public commitments that created a reasonable expectation among the third parties in question that the Invibes Group will assume certain responsibilities.

The estimated amount shown in provisions represents the outflow of resources which is probable the Invibes Group will have to bear to end its obligation. If no reliable estimate of the obligation can be made, no provision is recorded, and a disclosure is made in the notes.

Contingent liabilities correspond to possible obligations resulting from past events and whose existence will be confirmed only by the occurrence or non-occurrence of one or more uncertain future events not fully within the





control of the Invibes Group or present obligations for which it is not probable that an outflow of resources will be required. They are disclosed in the notes and are not accounted.

Obligations from restructuring plans are recognised and recorded as a provision when they have been documented in a detailed plan and announced or when their implementation has been launched before the closing date.

#### 2.18 Trade payables

Trade payables are measured at nominal value.

#### 2.19 Other liabilities

Other liabilities are measured at nominal value.

#### 2.20 Pension liabilities

There are only defined contribution contracts concerning pensions. There are no defined benefits contracts in place.

Contributions to defined contribution plans are recognised as an expense in the income statement for the year to which they are related. For any contributions already paid prior to the end of the reporting period, which are in excess of the payable contribution for services, the surplus is recognised as an asset under prepaid expenses and accruals. If contributions to a defined contribution plan are not fully due within 12 months after the end of the period in which the employees perform the related services, they are discounted to their present value.

#### 2.21 Share-based employee remuneration

The Group operates equity-settled share-based remuneration plans for its employees. None of the Group's plans are cash-settled.

All goods and services received in exchange for the grant of any share-based payment are measured at their fair values.

Where employees are rewarded using share-based payments, the fair value of employees' services is determined indirectly by reference to the fair value of the equity instruments granted. This fair value is appraised at the grant date and excludes the impact of non-market vesting conditions.

All share-based remuneration is ultimately recognised as an expense in profit or loss with a corresponding credit to consolidated reserves. If vesting periods or other vesting conditions apply, the expense is allocated over the vesting period, based on the best available estimate of the number of share options expected to vest.

Non-market vesting conditions are included in assumptions about the number of options that are expected to become exercisable. Estimates are subsequently revised if there is any indication the number of share options expected to vest differs from previous estimates. Any adjustment to cumulative share-based compensation resulting from a revision is recognised in the current period.

The number of vested options ultimately exercised by holders does not impact the expense recorded in any period.

Upon exercise of share options, the proceeds received, net of any directly attributable transaction costs, are allocated to share capital.





#### 2.22 Revenue

The business of the Invibes Group is the delivery of digital advertising services through the Invibes platform, there are different invoicing units all based on delivery of certain KPI's.

To determine whether to recognize revenue, the Invibes Group follows the following process:

- Identifying the contract with the customer
- Identifying the performance obligations
- Determining the transaction price
- Allocating the transaction price to the performance obligations
- Recognizing revenue when/as performance obligations are satisfied.

Revenue is recognised either at a point in time, when (or as) the Group satisfies performance obligations by transferring the promised services to its customers.

Revenue from sales is recognised when the invoiceable units are delivered. This can be measured reliable based on the input from the Invibes Platform.

#### 2.23 Finance cost other financial items

Finance cost include interests on loan.

Other financial items include gains or losses on disposals of unconsolidated securities, changes in the fair value of financial instruments (assets, liabilities, and derivatives), currency exchange gains and losses, and other financial income and expenses.

#### **2.24 Taxes**

The income tax (expense or income) includes the payable tax expense (income) and the deferred tax expense (income). Tax is recognised in profit or loss unless it relates to items that are directly recognised in other components of comprehensive income and loss, in which case it is recognised in other components of comprehensive income and loss.

#### 2.24.1 Current tax liability

The current tax liability is the estimated amount of the tax due in connection with the taxable profit for a period, determined by using the tax rates that have been adopted at the closing date.

The tax rate used by the group's companies is in compliance with the local tax rate in the different markets.

#### 2.24.2 Deferred tax assets/liability

Deferred taxes are determined using a liability method, which is a balance sheet approach, for most of the temporary differences between the book value of assets and liabilities and their tax bases.

The measurement of deferred tax assets and liabilities is based on how the Group expects to recover or pay the carrying amount of the assets and liabilities by using tax rates adopted at the closing date.





A deferred tax asset is posted only insofar as it is likely that the group will record future taxable profits to which this credit can be charged. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realized.

The effect of any changes in tax rates is recognised in profit or loss unless it relates to items that are directly recognised in equity.

#### 2.25 Earnings per share

The Group reports both basic and diluted earnings per ordinary share. Basic and diluted earnings per share are calculated by dividing the net profit attributable to ordinary shareholders of the parent company by the weighted average number of common shares outstanding during the period. Treasury shares are not treated as outstanding and are therefore deducted from the number of shares outstanding.

Diluted earnings per share are determined by adjusting the net profit attributable to ordinary shareholders and the weighted average number of common shares outstanding during the period for the impact of all common shares that have a potentially dilutive effect, which include in particular convertible instruments.

#### 2.26 Determining accounting estimates and judgements

As part of the preparation of the consolidated financial statements, Management makes judgments and uses estimates and assumptions that may have an impact on the amount of assets, liabilities, income and expenses recorded in the consolidated financial statements, as well as in the notes.

These estimates and the underlying assumptions are constantly established and reviewed on the basis of the past experience and other factors considered as reasonable given the circumstances. Thus, they are used as a basis to the practice of the judgment necessary for the determination of the book value of assets and liabilities, which cannot be obtained from other sources. The actual values can be different from the estimated values.

The following are the judgements made by management in applying the accounting policies of the Invibes Group that have most significant effect on these consolidated financial statements:

- Capitalisation of internally developed intangible assets:
   Distinguishing the research and development phase of a software project and determining whether the recognition requirements for the capitalization of development costs are met requires judgement. After capitalization, management monitors whether the recognition requirements continue to be met and whether there are any indicators that capitalized costs may be impaired.
- Recognition of deferred tax assets.
   The extent to which deferred tax assets can be recognised is based on an assessment of the probability that future taxable income will be available against which the deductible temporary differences and tax loss carry-forwards can be utilized. In addition, significant judgement is required assessing the impact of any legal or economic limits or uncertainties in various jurisdictions.

Information about estimates and assumptions that may have the most significant effect on recognition and measurement of assets, liabilities, income and expenses is provided below. Actual results may be substantially different.





#### - Impairment of non-financial assets and goodwill

In assessing impairment, management estimates the recoverable amount of each asset or cash-generating unit based on expected future cash flows and uses an interest rate to discount them. Estimation uncertainty relates to assumptions about future operating results and the determination of a suitable discount rate. In 2022 and 2023, the Invibes Group recognised no impairment losses.

#### - Useful lives and residual values of depreciable assets

Management reviews its estimate of the useful lives and residual values of depreciable assets at each reporting date, based on the expected utility of the assets.

#### - Leases – determination of the appropriate discount rate to measure lease liabilities

As noted above, the Group enters into leases with third-party landlords and as a consequence the rate implicit in the relevant lease is not readily determinable. Therefore, the Group uses its incremental borrowing rate as the discount rate for determining its lease liabilities at the lease commencement date. The incremental borrowing rate is the rate of interest that the Group would have to pay to borrow over similar terms which requires estimations when no observable rates are available.

The Group consults with its main bankers to determine what interest rate they would expect to charge the Group to borrow money to purchase a similar asset to that which is being leased. These rates are, where necessary, then adjusted to reflect the credit worthiness of the entity entering into the lease and the specific condition of the underlying leased asset. The estimated incremental borrowing rate is higher than the parent company for leases entered into by its subsidiary undertakings.

The accounting methods were applied in a uniform way by the entities of the group.

No significant change regarding the estimating methods was set up over the period.





#### 3 NOTES ON THE CONSOLIDATED FINANCIAL STATEMENTS

#### 3.1 Operating segment information

The main operating decision maker has access to financial data for each legal entity. The legal entities' business is the delivery of digital advertising services.

There is no specific type of customer for each type of service. There is no specific type of service for each legal entity.

In fact the performance assessment and the allocation of resources of the Group by the main operating decision maker is based on an analysis of performance indicators without any difference between the legal entities and have the same economic characteristics regardless of the legal entity.

The Group therefore considers operating on a single sector, digital advertising services.

#### Performance indicators per market

The group has only one significant product and thus segment. The key performance indicators are as follows:

In €	ESTABLISHE D MARKETS*	EMERGING MARKETS **	START UPS***	CENTRAL GROUP	CONSOLIDA TED
Revenue	8 331 994	3 584 112	524 473	0	12 440 579
Purchases	3 882 891	1 830 911	459 390	1 002 268	7 175 462
Personnel expenses	1 872 058	1 643 517	452 788	1 839 803	5 808 166
EBITDA	2 542 928	133 380	-391 751	-2 093 576	190 981
%	31%	4%	-75%		2%
Profit/loss(-) for the year	83 495	-1 179 185	-596 182	1 245 595	-446 277

<sup>\*</sup> ESTABLISHED MARKETS consist out of Invibes SAS, Invibes Spain, Invibes Switzerland and ML2GROW

Established markets are the markets that are already well known in their market.

Emerging markets are markets that are seeing an initial traction in their market.

Start Ups are markets that have recently been founded and don't have traction in their market yet.

Central group consists out of all supporting activities (finance, legal, talent acquisition, sales support, ...).

Purchases consist out of the sum of operating expenses, other operating income and other operating expenses.

EBITDA is calculated as follows: Revenue minus purchases (including capitalised internally generated intangible assets and personnel expenses.

The Group's non-current assets (other than financial instruments, investments accounted for using the equity method, deferred tax assets, post-employment benefit assets and long term financial assets are not included) are located into the following geographic regions:



<sup>\*\*</sup> EMERGING MARKETS consist out of Invibes UK, Italy, Benelux and Advertising AG

<sup>\*\*\*</sup> START UPS consists of ADSpark, Invibes CET, Invibes Netherlands, Denmark, Norway, Poland, Sweden, Turkey, South Africa, UAE



En€	Established markets	Emerging markets	Start ups	Central group	Consolidate d
Non-current assets	255 045	70 030	20 345	3 828 903	4 174 324

Non-current assets are allocated based on their physical location.

#### 3.2 Notes on the consolidated balance sheet

#### 3.2.1 Goodwill

	Switzerland	Spain	Belgium	Poland	TOTAL
Gross value at 1 january 2022	1 932	65	102		2 100
Scope variations				4	4
Gross value at 31 december 2022	1 932	65	102	4	2 104

	Switzerland	Spain	Belgium	Poland	TOTAL
Impairment at 1 january 2022					
Impairment at 31 december 2022					

	Switzerland	Spain	Belgium	Poland	TOTAL
Net value at 1 january 2022	1 932	65	102		2 100
Scope variations				4	4
Net value at 31 december 2022	1 932	65	102	4	2 104

		Switzerland	Spain	Belgium	Poland	TOTAL
Г	Gross value at 1 january 2023	1 932	65	102	4	2 104
	Gross value at 30 june 2023	1 932	65	102	4	2 104

	Switzerland	Spain	Belgium	Poland	TOTAL
Impairment at 1 january 2023					
Impairment at 30 june 2023					

	Switzerland	Spain	Belgium	Poland	TOTAL
Net value at 1 january 2023	1 932	65	102	4	2 104
Net value at 30 june 2023	1 932	65	102	4	2 104

Taking into account the requirements of IFRS 8, the majority of goodwill for an amount of K€ 1 932 can be attributed to the cash-generating unit Switzerland. The goodwill attributable to other Cash generating units is not significant.

The recoverable value of this asset tested using a combination of the DCF method (80% weight) and the EBITDA (20% weight) amounts to K€ 12 727 as of December 31st,2022.

Management's key assumptions include:

- The calculations use projections of the future free cash flows for 5 coming financial years, combined with a continuing annual growth rate (terminal growth) of 1%.
- Growth rates used are a reflection of the continuous growth in line with the expectations of the group.
- Decreasing cost of goods sold and overhead based on scaling effect.





- Replacements investment.

The projections used in the DCF and EBITDA method are based on experience in the past and have been approved by the Board of Directors.

The EBITDA method is based on the expected EBITDA in 2023 and uses a multiple of 10.8.

The Group's management believes this is the best available input for forecasting these markets. Cash flow projections reflect stable profit margins achieved immediately before the most recent budget period. No expected efficiency improvements have been taken into account and prices and wages reflect publicly available forecasts of inflation for the industry.

Projected cash flows are calculated from the business plans covering 5 years (excluding the current year). The aforementioned business plans are carried out in accordance with the same principles as those applied to the budget process, that is, drawn up on the basis of the best possible knowledge of the operational aspects of past experience, market developments and techniques, are reviewed by Group management to ensure consistency with the strategy followed and the resulting investment policy:

- A terminal value is determined over the sixth year, extrapolating the flow of year 5 on the basis of an infinite growth rate. The indefinite growth rate used is 1% at December 31st, 2022;
- The WACC is an after-tax rate applied to after-tax cash flows. This rate reflects current market assessments of the average cost of capital. Its use results in the determination of recoverable values identical to those obtained using pre-tax rates at tax-free cash flows in accordance with IAS 36 "Impairment of assets". It was 9.76% at December 31st, 2022.

The perpetuity growth rate is the most sensitive assumption for the assessment of impairment tests. A decrease of 0.5 basis point in the perpetuity growth rate would have the effect of reducing the fair value of the cash flows of the CGU by  $K \in 405$ . An increase of 1 basis point in the WACC rate would have the effect of reducing the fair value of the cash flows of the CGU by  $K \in 602$ . In these two cases, this would not lead to the recognition of impairment.





#### 3.2.2 Other intangible assets

	Software	Other intangible assets	Total
Gross value at 1 January 2023	6 569	87	6 655
Additions/Increases	954	17	971
Gross value at 30 June 2023	7 523	103	7 626

	Software	Other intangible assets	Total
Amortization at 1 January 2023	4 109	27	4 136
Increases	327	74	401
Amortization at 30 June 2023	4 436	101	4 537

	Software	Other intangible assets	Total
Gross value at 1 January 2022	5 881	48	5 929
Additions/Increases	2 374	39	2 412
Disposals/Decreases	-1 686		-1 686
Gross value at 31 December 2022	6 569	87	6 655

	Software	Other intangible assets	Total
Amortization at 1 January 2022	3 189	11	3 200
Increases	2 606	16	2 622
Decreases	-1 686		-1 686
Amortization at 31 December 2022	4 109	27	4 136

	-		219
Net book value at 31 December 2022	2 460	60	2 519

The main investments of the year 2022 are further developments and new features to the already existing Invibes Platform. These have been capitalized on a cost principle basis (cf note 3.3.3). Depreciations of 2022 amount to  $K \in 2622$ .

Some of the new improvements have made some of the older Invibes platform's assets obsolete, which have been scrapped for a total amount  $K \in 1,686$  in 2022.





The main investments of the year 2023 are further developments and new features to the already existing Invibes Platform. These have been capitalized on a cost principle basis (cf note 3.3.3). Depreciations of 2023 amount to K€ 401.

The investments in the Invibes platform in 2022 mainly consist out of:

#### AdDelivery features

The ability to identify the user and be able to filter out the right target audience is an essential element of the platform. Several new features were launched to further extend and support this, including filters for ISP and device brand, capping on user level, user identification on header bidding, support of header bidding on native ads... Continued efforts were done to enhance the platform's core logic both in performance and capabilities.

Our further internationalization was supported by timezone-specific algorithm optimizations for campaign distribution across geographies.

#### Billing Extensions & Innovation

Delivering on the innovative invoicing types, the platform was extended to support engagements on time spent on the advertiser landing page and related optimizations to better identify the right target audience.

#### Data cloud

Supporting the evolution of the Invibes Data Cloud, multiple features were added to the platform, unification of data segments across multiple data partners, extensions on data segment boosting and prioritization, reporting on campaign audiences as well as system extensions to support future user growth. The extension of the Invibes Analytics features has made it possible to gain insights into the common users of the Invibes Data Cloud and the advertiser's websites, in full support of the multiple consent management systems of advertisers.

#### Group - Data Intelligence / Data Lab

Building on Invibes' unique ecosystem, we have created the first of many smart data targeting, based on behavioral and contextual activity on the network, allowing to create uniquely added value to advertisers looking for spot-on targeting of users. The groundwork was done in 2022, with the availability of the first commercially applied results in the second half of the year.

#### **Products Research**

Over twelve new formats were released in 2022, from instant-messaging-like communication formats to graphically eye-catching ones and a post-view survey format in which the retargeted user is invited to answer a few questions concerning the brand with full reporting on campaign level. Further notable is the creation of a format that displays in real-time the live scoring of sports games such as football, handball, baseball. Examples include the FIFA World Cup as applications, and the setup is based on a fully redundant API integration with fallback systems to assure that the live game is always updated within seconds.

The Invibes Carbon-Neutral Label has been developed on the platform supporting sustainable digital advertising. Developments allowing the calculation of the CO2-emissions of campaigns lie at its basis.

The investments in the Invibes platform in the first half of 2023 mainly consist out of:





Updates to support changing TCF requirements were released. The LiveScore feature now supports additional sports such as Rugby, Football and Tennis competitions.

Additional page article crawlers were made in order to support more inventory for which the page article is known, which is used eg brand safety reasons, where new granular filters were created on campaign level.

Billing Extensions & Innovation

The IOP platform now supports the setup and management of cross-market campaigns.

Full new reporting for final campaigns was developed and taken into use.

Data cloud

The new Invibes Analytics as unique Invibes tools for implementation on the advertiser's website in order to gather events/stats following multiple legal/consent modes.

Invibes Data Clean Room has been created: an application where advertisers can hash user data as well as upload previously hashed data with full usage monitoring.

Group - Data Intelligence / Data Lab

Multiple new smart segments were created, such as eye-sight users, extensions of travelers, creation of first party data segments.

**Products Research** 

Ten new formats were created and released in multiple declinations: Invibes Survey, AirTicket, Poll, LiveScore version for Rugby, Football, Tennis, Sharing features such as add to calendar with support on multiple formats.





# 3.2.3 Property, plant and equipment

	Buildings	Technical installations	Other tangible assets	Total
Gross value at 1 January 2023	44	168	422	634
Additions/Increases		0	21	21
Disposals/Decreases		-2	-24	-26
Exchange rate variation		-0	0	-0
Gross value at 30 June 2023	44	165	419	628

	Buildings	Technical installations	Other tangible assets	Total
Depreciation at 1 January 2023	16	60	195	271
Increases	6	28	45	80
Decreases		-2	-23	-25
Exchange rate variation	-0	-1	1	-0
Depreciation at 30 June 2023	22	86	218	325

Net book value at 30 June 2023 22 79 201 303
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	Buildings	Technical installations	Other tangible assets	Total
Gross value at 1 January 2022	17	95	275	387
Additions/Increases	27	80	136	243
Disposals/Decreases		-6	-18	-24
Exchange rate variation		-0	29	28
Gross value at 31 December 2022	44	168	422	634

	Buildings	Technical installations	Other tangible assets	Total
Depreciation at 1 January 2022	9	19	99	127
Increases	7	48	84	139
Decreases		-6	-18	-24
Exchange rate variation	-0	-0	29	29
Depreciation at 31 December 2022	16	60	195	271

Net book value at 31 December 2022	28	107	228	363





The main investments of 2023 and 2022 in technical installations were related to servers. The investments in other tangible assets were mostly laptops, computers, desks, chairs and other small investments.

#### 3.2.4 Right-of-use assets

The table below describes the nature of the Group's leasing activities by type of right-of-use asset recognised in the 2023 consolidated statement of financial position:

Right-of-use asset	No of right-of- use assets leased	Range of remaining term	Average remaining lease term	No of leases with extension options	No of leases with options to purchase	No of leases with variable payments linked to an index	Nb of leases with termination option
Buildings	4	2-3 years	3 years	1	0	0	0
Vehicles	14	1-4 years	3 years	0	14	0	0

The table below describes the nature of the Group's leasing activities by type of right-of-use asset recognised in the 2022 consolidated statement of financial position:

Right-of-use asset	No of right-of- use assets leased	Range of remaining term	Average remaining lease term	No of leases with extension options	No of leases with options to purchase	No of leases with variable payments linked to an index	Nb of leases with termination option
Buildings	4	2-3 years	3 years	1	0	0	0
Vehicles	12	1-4 years	3 years	0	12	0	0





	Buildings	Vehicles	Total
Gross value at 1 January 2023	962	330	1 292
Additions/Increases		77	77
Disposals/Decreases		-16	-16
Other			
Exchange rate variation	-2		-2
Gross value at 30 June 2023	960	391	1 351

	Buildings	Vehicles	Total
Depreciation at 1 January 2023	255	147	402
Increases	152	32	183
Decreases		-16	-16
Other			
Exchange rate variation	-1		-1
Depreciation at 30 June 2023	405	163	568

Net book value at 30 June 2023	555	228	783
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	Buildings	Vehicles	Total
Gross value at 1 January 2022	608	321	930
Additions/Increases	746	22	768
Disposals/Decreases	-391	-40	-431
Other		26	26
Exchange rate variation	-1		-1
Gross value at 31 December 2022	962	330	1 292

	Buildings	Vehicles	Total
Depreciation at 1 January 2022	346	116	462
Increases	227	77	304
Decreases	-320	-24	-344
Other		-21	-21
Depreciation at 31 December 2022	255	147	402

Net book value at 31 December 2022	707	183	890
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The net carrying amount of the right-of-use assets is K€ 783 as at June 30<sup>th</sup>, 2023 compared to K€ 890 in 2022.





These assets were included in accordance with IFRS 16 - Leases, which applies to financial years starting on or after January 1st, 2019.

The corresponding assets are measured at cost price and depreciated using the estimated useful life on a straight-line basis

In 2023 investments in right-of-use assets amount to K€ 77 and are related to vehicles and offices. Depreciation for the period amounts to K€ 183.

In 2022 investments in right-of-use assets amount to  $K \in 768$  and are related to vehicles and offices. Depreciation for the period amounts to  $K \in 304$ .

#### 3.2.5 Long term financial assets

	Other non- current assets	Net value	
At 1 January 2023	845	845	
Additions/Increases	113	113	
Disposals/Decreases	-263	-263	
Exchange rate variation	-1	-1	
At 30 June 2023	694	694	

	Other non- current assets	Net value
At 1 January 2022	760	760
Additions/Increases	276	276
Disposals/Decreases	-192	-192
Other		
Exchange rate variation	2	2
At 31 December 2022	845	845

The main part of long term financial assets consists of guarantee deposits and granted loans with maturity between 1 and 5 years.

#### 3.2.6 Deferred tax assets and liabilities

	30/06/2023	31/12/2022
Deferred tax assets	627	625

In 2023, the Board of Directors has assessed that on the one hand the group would be able to use tax losses in the future on countries which are generating taxable profits (Belgium and Switzerland). As result an additional deferred tax was recorded based on the budgeted figures and the fiscal planning (+K€ 483). On the other hand, deferred taxes on losses for France, Italy, Spain and ML2Grow, are no longer retained because of the evolution of the figures





and the fact that sufficient taxable profit will be available in the foreseeable future to benefit from the tax benefit (- K€ 202).

In 2022, based upon management assumptions, the Board of Directors has assessed that the group would be able to use some of the tax losses in the future. Therefore, deferred taxes on losses have been booked in the 2022 financial statements for K€ 339. 2022 was the first year these deferred tax assets have been expressed.

Deferred taxes arising from temporary differences and unused tax losses are summarised as follows:

	01/01/2023	Recognised in other	Reclassification	Recognised in profit or loss	30/06/2023
		comprehensive			
B ( 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1, 1,		income			
Deferred tax liability					
FX translation					
Deferred tax asset					
Unused tax losses	-622			-1	-622
FX translation	-4				-4
At 30 June 2023	-625			-1	-626

Deferred taxes on losses that have been recorded in the 2023 financial statements amount to K€ -1.

The tax losses carried forward for which no deferred tax asset was recognised, amounted to K€ 10 024 in the 2023 financial year. No deferred tax asset was recognised for these losses, because the deferred tax assets were calculated based on the cash flow projections based on the 2023 budgets and the projections for the next five years. These projections show it is unlikely there would be enough taxable profit to be able to benefit from these deferred taxes.

The tax losses carried forward without time limitation amount to  $K \in 9820$  in 2023. The tax losses carried forward with time limitation, which expire in 2028, amount to  $K \in 204$ .

The deferred tax assets were also subject to sensitivity analyses in accordance with IAS 1.129. If the tax rate increases by 1%, the tax assets would amount to  $K \in 639$ . If the tax rate would decrease by 1%, the tax assets would amount to  $K \in 589$ .

The board of directors is of the opinion that there is no reason for sustainable impairment of deferred tax assets.

	01/01/2022	Recognised in	Reclassification	Recognised in	31/12/2022
		other		profit or loss	
		comprehensive			
		income			
Deferred tax liability					
FX translation	14	-14			
Deferred tax asset					
Unused tax losses	-339			-283	-622
FX translation		-4			-4
At 31 December 2022	-325	-18		-283	-625

The amounts recognised in other comprehensive income relate to exchange differences on translating foreign operations.

In 2022 deferred taxes on losses have been recorded in the 2022 financial statements for K€ 283.





The tax losses carried forward for which no deferred tax asset was recognised, amounted to K€ 10 024 in the 2022 financial year. No deferred tax asset was recognised for these losses, because the deferred tax assets were calculated based on the cash flow projections based on the 2022 budgets and the projections for the next four years. These projections show it is unlikely there would be enough taxable profit to be able to benefit from these deferred taxes.

The tax losses carried forward without time limitation amount to K K $\in$  9 820 in 2022. The tax losses carried forward with time limitation, which expire in 2028, amount to K $\in$  204.

In 2022, the deferred tax assets were also subject to sensitivity analyses in accordance with IAS 1.129. If the tax rate increases by 1%, the tax assets would amount to  $K \in 639$ . If the tax rate would decrease by 1%, the tax assets would amount to  $K \in 589$ .

The board of directors is of the opinion that there is no reason for sustainable impairment of deferred tax assets.

#### 3.2.7 Trade receivables

	30/06/2023	31/12/2022
Gross trade receivables	8 760	8 511
Impairment losses	-77	-129
Net trade receivables	8 683	8 382

All trade receivables are short-term. The carrying value of trade receivables is considered a reasonable approximation of fair value.

Apart from the overdue trade receivables for which a provision for impairment loss has been accounted, the Invibes Group considers that it is not exposed to any risk of non-recovery.

The Invibes group contracted and signed factoring contracts with Factofrance GE and Bibby Financial Services as a result of which, part of the trade receivables portfolio are recurrently sold to the factor. At the end of June 2023 the amount of receivables sold within this factor program amounted to  $K \in 5$  305 compared to  $K \in 6$  381 at the end of 2022.

The trade receivables increase is coming from the lower factoring debt at the end of June compared to the end of December 2022.

## 3.2.8 Current tax assets

	30/06/2023	31/12/2022
VAT receivables Current income tax receivables	1 262	1 185
Other tax receivables  Current tax assets	0 1 267	16 6 <b>1 208</b>

The VAT position is more or less in line with last year.





#### 3.2.9 Other current assets

	30/06/2023	31/12/2022
Advance and prepayments on orders	8	31
Social receivables	142	77
Miscellaneous debtors	185	126
Prepaid expenses	192	274
Other current assets	578	508

The other current assets mainly consist out of other receivables. The other receivables are mainly pre-paid expenses and miscellaneous debtors.

## 3.2.10 Cash and cash equivalents

	30/06/2023	31/12/2022
Cash and cash equivalents	17 339	20 364
Cash and cash equivalents	17 339	20 364

Cash and cash equivalents decreased with K€ 3.025 (cf note cash flow statement).

#### 3.2.11 Net equity

#### 3.2.11.1 Share capital

The share capital of Invibes Advertising NV on 2023, June 30<sup>th</sup> is composed of 4 476 548 shares with a nominal value of 6.41 euros fully paid.

The share capital of Invibes Advertising NV on 2022, December 31st was composed of 4 448 548 shares with a nominal value of 6.44 euros fully paid.

There was a conversion of warrants on the 9<sup>th</sup> of March 2023 which caused an increase of capital of K€ 63 and a further creation of 28.000 shares.

The Group benefited from a capital increase by private placement of approximately K€ 16.776 at the start of 2022 in order to finance its future growth. The capital increase was carried out with waiver of the preferential right by private placement with qualified European investors, through an accelerated bookbuilding. A total of 932 000 new shares were issued at a unit price of € 18 for a total gross amount of K€ 16.776, representing 21.3 % of the outstanding shares of Invibes Advertising after the capital increase. The subscription price for the new shares (€ 18 per share) reflected a discount of 11.8 % compared to the closing price of the Company's share on January 26th, 2022 (€ 20.4 per share). As a result of this transaction, the share capital of Invibes Advertising was increased from K€ 11.664 to K€ 28.440, divided into 4 367 406 shares with a nominal value of € 6,51 each.

There was also a conversion of warrants on the 1st of March 2022 which caused an increase of capital of K€ 188 and a further creation of 81.142 shares.





As a result the total capital amounted to K€ 28.630 divided into 4.448.548 shares by the end of 2022.

The 2022 expenses related to the capital increase by private placement amounted to K€ 719 and to K€ 18 for the warrants conversion.

#### **3.2.11.2** Currency translation adjustments

The change in translation differences from the conversion of equity of subsidiaries outside the euro area amount to  $K \in 4$  in 2023. It amounted to  $K \in 77$  in 2022. The deferred taxes on the translation differences amount to  $K \in -4$  in December 2022 and  $K \in -1$  in June 2023.

#### 3.2.11.3 Change in consolidation scope

In 2022, the number of shares held on Invibes Advertising AG and Invibes Switzerland AG increased. These movements represent a decrease of minority interests amounting to  $K \in -29$  and an increase of shareholder's equity amounting to  $K \in -29$ .

### 3.2.11.4 Treasury shares

With the capital raise of April 20th, 2021, Invibes Advertising NV has been granted an irrevocable right to purchase a total of 526 324 shares from the participants in the raise.

The call option grants to Invibes Advertising NV an irrevocable right to purchase all or part of the new ordinary shares (526 324) issued by the company as a result of the capital increase of April 20th, 2021. Invibes Advertising NV needs to pay K€ 37 per quarter for the call option. K€ 292, of which K€ 75 in 2023, has already been paid for the option. K€ 37 is booked as a short term other current liability and K€ 83 as a long term other current liability. The call option entails an IRR (Internal Rate of Return) of 14% on the moment of exercising. Invibes Advertising NV has the option to use the call in 2023 and 2024, the maximum amount of options that can be exercised in 2024 is capped to 55% of the total options, no such cap exists in 2023.

#### **3.2.11.5** Share-based employee remuneration

As at December 31<sup>st</sup>, 2022, the Group maintained three share-based payment schemes for employee remuneration, the Board Plan and the Staff plan. Each plan is in its turn divided in two plans: all programmes will be settled in equity.

The Board plan is part of the remuneration package of the Group's board members. The Staff plan is part of the remuneration package of the Group's senior management. Options under these programmes will vest over time as long as participants are employed until the end of the agreed vesting period. Upon vesting, each option allows the holder to purchase one ordinary share at a fixed exercise price, which is below the market price at June 30<sup>th</sup>, 2023.





Share options and weighted average exercise prices are as follows for the reporting periods presented:

	2019 Pro	gramme	2020 Programme		2022 Pro	2022 Programme	
		weighted		weighted		weighted	
	Number of	average	Number of	average	Number of	average	
	shares	exercise	shares	exercise	shares	exercise	
	Si idi C3	price per	3110163	price per	3110163	price per	
		share		share		share	
Outstanding at 31/12/2021	154 075	2,88	231 104	3,06	0		
Granted	0		0		143 100	5,00	
forfeited	0		107 172	3,00	9 523	5,00	
Exercised	76 142	2,66	3 000	3,00	0		
Outstanding at 31/12/2022	77 933	3,09	120 932	3,63	133 577	5,00	
Granted	0		0				
forfeited	70 933	3,06	0	0,00	0	0,00	
Exercised	3 000	5,00	25 000	3,07	0		
Outstanding at 30/06/2023	4 000	3,09	95 932	3,12	133 577	5,00	
Exercisable at 31/12/2022	77 933	3,09	120 932	3,11	0	0,00	
Exercisable at 30/06/2023	4 000	2,24	95 932	3,12	0	0,00	

The fair values of the options granted were determined using a binomial approach and a Black & Scholes approach. The binomial approach consists of estimating the potential values of the share price at exit using a lognormal distribution applied to the value of the initial investment. The expected value of the option at exit is determined on the basis of the probabilities associated with each year of potential exit.

The Black & Scholes approach is also based on a lognormal distribution, applied to the value of the Strike as a function of the volatility of the share price.

The following principal assumptions were used in the valuation:

	2022	2022
	Programme	Programme
	Board	Staff
Grant date	28/09/2022	21/04/2022
Vesting period ends	28/09/2026	30/06/2027
Share price at date of grant	10,45	18,35
Number of options	14 000	129 100
Volatility	42,70%	40,20%
Option life	4	5,2
Dividend yield	0	0
Risk-free investment rate	1,27%	0,29%
Fair value option at grant date (KEUR)	5,94	14
Exercise price at grant date	5	5
Exercisable from / to	28/09/2022 -	30/06/2025 -
Exercisable Holli / to	28/09/2026	30/06/2027
Weighted average remaining contractual life	3,74	4,5





The volatility of the share price was determined on the average delevered volatility observed on Invibes Advertising NV share prices.

The gearing of the Company was nil as of April 21st, 2022 and as of September 28th, 2022. The gearing is supposed to be nil at the exit date.

In total in 2022, K€ 1 837 of employee remuneration expense (all of which related to equity-settled share-based payment transactions) has been included in profit or loss and credited to consolidated reserves.

## **3.2.11.6** Calculation of the profit/loss per share

The results and actions used to calculate the basic and diluted results per share are presented below:

	30/06/2023	31/12/2022	30/06/2022
Number of Shares	4 476 548	4 448 548	4 448 548
Weighted average number of shares	4 466 029	4 363 714	4 301 237
Weighted average number of shares entitled to dividend	4 466 029	4 363 714	4 301 237
Number of shares on convertible instruments	418 499	446 893	446 499
Weighted average number of shares on convertible instruments	429 018	459 837	476 027

	30/06/2023	31/12/2022	30/06/2022
Profit/loss (-) attributable to equity holders of the parent	433 264	-7 908 080	-1 699 098
Per share based on the total amount of shares (in €)	-0,097	-1,778	-0,382
Per share based on the weighted average amount of shares (in €)	-0,097	-1,812	-0,395
Per share based on the weighted average amount of shares entitled to dividend (in €)	-0,097	-1,812	-0,395
Diluted per share based on the total numbers of shares (€)	-0,089	-1,615	
Diluted per share based on the weighted average amount of shares (€)	-0,089	-1,639	
Diluted per share based on the weighted average amount of shares entitled to dividend (in €)	-0,089	-1,639	

The Group reports both basic and diluted earnings per ordinary share. Basic and diluted earnings per share are calculated by dividing the net profit attributable to ordinary shareholders by the weighted average number of common shares outstanding during the period.

Diluted earnings per share are determined by adjusting the net profit attributable to ordinary shareholders and the weighted average number of common shares outstanding during the period for the impact of all common shares that have a potentially dilutive effect, which include in particular convertible instruments.

The weighted average number of shares are calculated as follows:

Date	Number of shares	Number of days
28/01/2022	4 367 406	32
01/03/2022	4 448 548	305
31/12/2022	4 448 548	68
09/03/2023	4 476 548	113
30/06/2023	4 476 548	

Average 2022	4 363 714
Average S1 2023	4 466 029





## 3.2.12 Long term and short term financial liabilities

	01/01/2023	+		Reclassification	Others	30/06/2023
Financial liabilities	5 360	1 000	-1 050		1	5 311
Short-term bank overdrafts	1 412	14				1 427
Miscellaneous financial debts	83					83
Total Financial liabilities	6 856	1 014	-1 050		1	6 821

The Invibes group has subscribed a new loan in 2023 causing an increase of  $K \in 1.000$  of the financial liabilities. Loans were further repaid during 2023 resulting in a decrease of  $K \in 1.049$  of the financial liabilities. The increase of short-term bank overdraft amounts to  $K \in 77$  in 2023. Due to these movements the total financial liabilities increased from  $K \in 6706$  in 2022 to  $K \in 7002$  in 2023.

	01/01/2022	+		Reclassification	Others	31/12/2022
Financial liabilities	3 629	3 069	-1 406	67		5 359
Short-term bank overdrafts	2 575		-1 162			1 413
Miscellaneous financial debts	150			-67		83
Total Financial liabilities	6 354	3 069	-2 568			6 855

The Invibes group has subscribed several new loans in 2022 causing an increase of  $K \in 3$  069 of the financial liabilities. Loans were further repaid during 2022 resulting in a decrease of  $K \in 1$  406 of the financial liabilities. The decrease of short-term bank overdraft amounts to  $K \in 1$  162 in 2022. Due to these movements the total financial liabilities increased from  $K \in 6$  354 in 2021 to  $K \in 6$  855 in 2022.

Loans from other financial institutions and short-term bank overdrafts are secured by a pledge on business assets (cf Note 4.2.2 Current assets pledged).

	30/06/2023	Current	Non-current	Fixed rates	Variable rates
Financial liabilities	5 311	1 604	3 707	5 311	
Short-term bank overdrafts	1 427	1 427			1 427
Miscellaneous financial debts	83		83	83	
Total Financial liabilities	6 821	3 031	3 790	5 394	1 427

	31/12/2022	Current	Non-current	Fixed rates	Variable rates
Financial liabilities	5 360	2 423	2 936	5 360	
Short-term bank overdrafts	1 412	1 412		1 412	
Miscellaneous financial debts	83		83	83	
Total Financial liabilities	6 855	3 836	3 019	6 855	

Short term bank overdrafts are included within financial liabilities presented in the above table.

Maturities of financial liabilities are as follows:

	30/06/2023	- 1year	1 to 5 years	+ 5 years
Financial liabilities	5 311	1 604	3 707	
Short-term bank overdrafts	1 427	1 427		
Miscellaneous financial debts	83		83	
Total Financial liabilies	6 821	3 031	3 790	





	31/12/2022	- 1year	1 to 5 years	+ 5 years
Financial liabilities	5 360	2 423	2 936	0
Short-term bank overdrafts	1 412	1 412	0	0
Miscellaneous financial debts	83	0	83	0
Total Financial liabilies	6 855	3 836	3 019	0

Around half the financial liabilities are due within a year as they relate to short term overdrafts and loans who have reached their maturity date. The remaining part of the financial liabilities are due between 1 and 5 years.

In 2023 Group Invibes has repaid loans for K€ 1 050 and closed a new loan of K1 000 at 4,26% interest, repayable in sixty monthly instalments over 60 months.

Outstanding loans are made on the following terms:

- loan of K€ 1 000 with a rate of 4,26 %
- loan of K€ 2 500 with a rate of 2,45 %
- loan of K€ 856 with a rate of 0,25 %
- Line of K€ 750 with a variable rate
- Loan of K€ 500 with a rate of 3,58 %
- some small loans with rates between 1,99 % and 6,5 %.

### 3.2.13 Lease liabilities

	01/01/2023	Additions	Reimbursement	Others	30/06/2023
Lease liabilities	951	77	-194	-1	832
	01/01/2022	Additions	Reimbursement	Others	31/12/2022
Lease liabilities	518	817	-382	-2	951
	30/06/2023	Current	Non-current	Fixed rates	Variable rates
Lease liabilities	832	365	467	832	
	31/12/2022	Current	Non-current	Fixed rates	Variable rates
Lease liabilities	951	374	577	951	
	30/06/2023	- 1year	1 to 5 years	+ 5 years	
Lease liabilities	832	365	467		
	31/12/2022	- 1year	1 to 5 years	+ 5 years	
Lease liabilities	951	374	577		

The main increase of lease contracts in 2022 is coming from Romania: a new floor that has been rented and the existing rents were modified which resulted to an increase of lease liabilities amounting to  $K \in 743$ .

Reimbursements of the year 2022 amount to K€ 382 and to K 194 in 2023.





The lease liabilities are secured by the related underlying assets. Future lease payments at closing date, 2023 and 2022 were as follows:

30/06/2023	Total	- 1 year	1 to 5 years	+ 5 years
Lease payment	863	384	479	
Finance expenses	-31	-19	-12	
Net present value	832	365	467	0

31/12/2022	Total	- 1 year	1 to 5 years	+ 5 years
Lease payment	992	397	595	
Finance expenses	-40	-23	-17	
Net present value	951	374	577	0

	30/06/2023	31/12/2022	30/06/2022	
30/06/2022	Total	- 1 year	1 to 5 years	+ 5 years
Lease payment	471	239	232	
Finance expenses	-19	-11	-7	
Net present value	452	228	224	0

The lease contracts are related to either leases of cars or long-term rental contracts of offices. They have decreased from  $K \in 951$  in 2022 to  $K \in 758$  in 2023.

The Group has elected not to recognise a lease liability for short term leases (leases with an expected term of 12 months or less) or for leases of low value assets. Payments made under such leases are expensed on a straight-line basis.

The expenses relating to payments not included in the measurement of the lease liability is as follows:

	30/06/2023	31/12/2022	30/06/2022
Short-term leases and low value items	423	952	469
Total	423	952	469

The short-term leases consist out of short term rental contracts for offices and short term car rentals. These have decreased from K€ 469 per 30 June 2022 to K€ 423 in 2023.

#### 3.2.14 Trade payables

	30/06/2023	31/12/2022
Trade payables	3 655	4 738
Trade payables	3 655	4 738

All amounts are short-term. The carrying values of trade payables are considered to be a reasonable approximation of fair value.

The decrease in trade payables is due to the decreased activity in Q2 of 2023.





## 3.2.15 Current tax liabilities

	30/06/2023	31/12/2022
Tax liabilities excluding corporate income tax	1 998	1 924
Corporate income tax liabilities	3	0
Current tax liabilities	2 001	1 924

The increase in tax liabilities (corresponding to VAT only) is more or less in line with 2022.

## 3.2.16 Other current liabilities

	30/06/2023	31/12/2022
Advances, prepayments, deferred income	196	431
Social liabilities	1 067	1 374
Miscellaneous liabilities	300	484
Other current liabilities	1 562	2 290

The social liabilities have also decreased due to the decrease in the workforce.

The other amounts relate to different liabilities, credit notes that need to be made related to 2023, expenses of staff that need to be prepaid, costs that need to be accounted for in 2023 but run over longer periods of time.

K€ 120 of the miscellaneous creditors is related to a call option on shares of Invibes advertising NV (cf note 3.2.11.4) and K€ 197 is related to deferred income.





#### 3.3 Notes on consolidated income statement

#### 3.3.1 Revenue

The group's activities are reported under one operating segment.

The Invibes group's operational entities (cf note 2.3) all offer in-feed advertising services to advertisers. The nature of these services is therefore comparable.

The revenue decreased from K€ 13 265 in June 2022 to K€ 12 441 in June 2023.

In the 1st half of 2023, Invibes recorded a turnover of €12.4m, down 6% year-on-year for the period compared with H1 2022.

During the first six months, business in the countries where Invibes has been established the longest (France, Spain, Switzerland), continued to be penalised by France, which is still suffering from the slowdown in the digital advertising sector. Unlike the countries in the scale-up phase (Germany, UK, Italy, and Belgium) proving resilient, with an increase in sales of 23% over the same period.

## 3.3.2 Other operating income

The other operating income mainly consist out of miscellaneous other income (K€ 93).

## 3.3.3 Capitalisation of internally generated intangible assets

Internal salary costs of the R&D team working on the Invibes Platform together with related external purchases are capitalised as an asset. These amount to K€ 846 in 2023 compared to K€ 1 090 in 2022 due to the reduction of the R&D team in 2023 to adapt to the degraded economic context.

Those expenses meet the recognition criteria for activation in accordance with IAS 38.57. More information can be found under the intangible assets (cf Note 3.2.2).

## 3.3.4 Operating expenses

The operating expenses increased by 11% in 2023 compared to 2022. This increase is due to the decrease in expenses as a result of the measures taken in 2022 to swiftly adapt the cost structure to the degraded economic context.

#### 3.3.5 Personnel expenses

	30/06/2023	31/12/2022	30/06/2022
Salaries	5 025	12 753	6 090
Social charges	783	1 916	868
Personnel expenses	5 808	16 506	6 958

The personnel costs activated as R&D amount to K€ 846 in June 2023.

The personnel costs activated as R&D amount to K€ 1 090 in June 2022.





In 2022, personnel expenses also include employee remuneration expense related to share-based payments amounting to K€ 1 837 (all of which related to equity-settled share-based payment transactions) (cf note 3.2.11.5).

### Average workforce:

	30/06/2023	31/12/2022	30/06/2022
Employees	160	197	185
Managerial staff	10	14	13
Total FTE	170	211	198

The total number of FTE's fell down from 198 to 170. This is caused by the degraded economic context adaptation.

Compensation of executive corporate officers:

For the 2023 financial year, the amount of compensation allocated to executive corporate officers is K€ 160:

	30/06/2023	31/12/2022	30/06/2022
Fixed	154	351	177
Car	6	9	6
Total compensation allocated to executive coroporate officers	160	360	183

Each member of the board receives 2 000 Invibes advertising NV stock options per year.

## 3.3.6 Depreciation and amortisation

	30/06/2023	31/12/2022	30/06/2022
Intangible assets	398	2 615	465
Tangible assets	83	146	56
Right-of-use assets	183	304	106
Total amortization expenses	664	3 065	627
Net increase/decrease in current assets provisions	-52	106	
Net increase/decrease of provisions	-14	14	3
Total Increase in provisions	-66	120	3
Total Increases in amortization and provisions	599	3 185	630

The amortization expenses have increased from K€ 627 to K€ 664, this is caused by the increased investments in the past of the Invibes platform.

## 3.3.7 Other operating expenses

In 2023, the other operating expenses mainly relate to costs for 2022 but taken into result in 2023 (K€ 53).

In 2022, the other operating expenses mainly relate to non-deductible VAT 2022 and other costs.





#### 3.3.8 Financial result

	30/06/2023	30/06/2022
Costs of debt	-157	-144
Finance costs	-157	-144
Currency exchange gains	120	50
Other	125	-50
Other financial income	245	
Currency exchange losses	-119	-24
Other	-5	24
Other financial expenses	-124	0
Total Financial result	-36	-144

The financial result has increased from  $K \in -141$  in June 2022 to  $K \in -36$  in June 2023 due to the other financial revenue 2023 compared to 2022.

## 3.3.9 Tax expenses

	30/06/2023	30/06/2022
Income tax payable	-2	-1
Deferred tax	-1	-1
Income tax	-3	-2

## Tax proof:

Reconcilitation between the effective tax rate and and the	30/06/2023	30/06/2022
applicable tax rate in K€		
Profit / Loss for the year	-446	-1 740
Income tax expense (-) / income (+)	-3	-2
Income before tax	-444	-1 738
Theoretical tax rate applicable	3,00%	7,00%
Taxes calculated at the theoretical tax rate	-13	-122
Impact of non-deductable expenses		-41
Impact of non-deductable revenue		
Impact of utilised tax losses		-185
Impact of tax incentives		
Surplus/deficit (-) taxes previous financial years		
Difference in tax rates foreign subsidiaries	-16	103
Other		
Actual income taks	-2	-1
Impact of deferred taxes	-1	-1
Total Tax expense	-3	-2

The 'Theoretical tax rate' is 7% in 2022 and 3% in 2023.

The 'Theoretical tax rate' is calculated by means of the weighted average of the national theoretical tax rates that apply to the profits of taxable entities in the relevant tax jurisdiction. 'Taxes calculated at the theoretical tax rate' are





calculated by multiplying the profits of those legal entities that made a profit with the tax rate of the relevant tax jurisdictions.

#### 4 ADDITIONAL INFORMATION

## 4.1 Remuneration of the statutory auditor

Invibes Advertising NV's Statutory Auditor, Grant Thornton Bedrijfsrevisoren CVBA, represented by Mr Elie Janssens, was appointed by the General Meeting of Shareholders of October 25<sup>th</sup>, 2021 for a period of 3 years. The Statutory Auditor received a remuneration of K€ 43 for its mandate in 2023. Apart from these amounts, no remunerations or benefits in kind were granted. There were also no payments made to persons with whom the Statutory Auditor entered into a cooperation agreement.

## 4.2 Off-balance sheet commitments

#### 4.2.1 Call options on Invibes Advertising AG and Invibes Switzerland shares

The companies Invibes Advertising AG and Invibes Advertising NV and Mister Alexander OESCHGER have agreed on November 19th, 2018 a call option under which:

- Mister Alexander OESCHGER grants to Invibes Advertising AG an irrevocable right ("the call option") to purchase from him all of his remaining Invibes Switzerland shares. The call option may only be executed between January 1st, 2022 and January 1st, 2025.
- Mister Alexander OESCHGER grants to Invibes Advertising NV an irrevocable right ("the call option") to purchase from him all of his remaining Invibes AG shares. The call option may only be executed between November 19th, 2018 and December 31st, 2028.

Management has assessed that the value of these call options is not significant and the likelihood of exercising them is very low, therefore the value of these options is not expressed in the financial statements and are only disclosed.

### 4.2.2 Other commitments

	30/06/2023	31/12/2022
Commitments received		
Ongoing from the deconsolidated Factoring	5 305	6 381
Loans	3 270	3 381
TOTAL	8 575	9 762

	30/06/2023	31/12/2022
Commitments given		
Current assets pledged	5 000	4 500
Pledge on business	700	700
TOTAL	5 700	5 200





## Ongoing from the deconsolidated factoring:

The group contracted and signed factoring contracts with Factofrance GE and Bibby Financial Services as a result of which, part of the trade receivables portfolio are recurrently sold to the factor. At the end June 2023 the amount of receivables sold within that this factor program amounted to  $K \in 5$  305 compared to  $K \in 6$  381 at the end of 2022.

#### Guarantees received on loans

The invibes group received guarantees on loans from BPI for  $K \in 881$ , from Fonds National de garantie for  $K \in 400$  and from the European guarantee fund covid19 guarantee facility, given by the European investment fund (EIF) a guarantee of  $K \in 2.100$ .

## Current assets pledged:

The Invibes group has a pledge on its assets of K€ 5 000 in favour of ING and Belfius Bank and a mandate for a pledge on the business of K€ 700 as a collateral for it is financial liabilities it has with these banks.

## 4.3 Related parties

## Transactions with the company

Except for transactions between consolidated companies, which are eliminated by consolidation, and compensation granted to key management personnel for which reference is made to note 4.4 Personnel expenses, the transactions and outstanding balances of other related parties are negligible for both 2023 and 2022.

## 4.4 Risk factors

#### 4.4.1 Credit risk

Credit risk is the risk of a financial loss for the Group if a customer or counterparty to a financial instrument defaults on their contract commitments. The risk comes primarily from trade receivables and investment securities.

## Trade and other receivables

The group's exposure to credit risk is mainly influenced by the individual characteristics of the customers. The statistical profile of the customer portfolio, particularly the default risk for the business sector and country where customers operate, is without any real impact on credit risk.

The Group determines a level of depreciation which represents its valuation of losses related to trade and other receivables and investments. The main cause of depreciation corresponds primarily to specific losses related to significant individualized risks. In December 2022 the amount of depreciation amounted to  $K \in 129$  and in June 2023, the amount of depreciation amounted to  $K \in 77$ .

The Group has implemented procedures and systems for monitoring its customer receivables and claiming unpaid claims and the quality of customers before accepting them. The payment terms are depending on the market and client but are always between 30 and 90 days.

The majority of the receivables are externally insured in case of default or non-payment and thus resulting in lowering this risk.





## **Factoring**

The main evolutions and information about the factoring are disclosed in Note 3.2.7 Trade receivables.

#### 4.4.2 Liquidity risk

Liquidity risk is the risk the Group may have difficulty paying its debt when they fall due. To the greatest extent possible, the Group manages the liquidity risk by ensuring that it has sufficient available or accessible cash to cover its liabilities when they fall due, under normal or « tight » conditions, without incurring unacceptable losses or impairing the Group's reputation.

Generally, the Group makes sure to have a sufficient sight deposit to cover operational costs expected for a period of 60 days, including the generated debt servicing payments. This excludes the potential impact of extreme circumstances, such as natural disasters, that one cannot be reasonably predict. In addition, the Group maintains its credit lines.

The main evolutions and information about the liquidity risk are disclosed in Note 3.2.12 Long term and short term financial liabilities.

#### 4.4.3 Market risk

Market risk is the risk of variation in market prices, such as exchange rates, interest rates and equity prices, affecting the Group result or the value of financial instruments held. Managing market risk involves controlling market risk and maintaining it within acceptable limits.

This risk is however reduced considering the fact that the majority of the turnover and costs are in euro and the markets which operate in a different currency are not significantly contributing to the group yet.

#### 4.4.4 Exchange rate risk

The Company publishes its consolidated financial statements in euros. As the Company operates mainly in a euro environment, the exchange rate risk is extremely limited. The current main exchange rate risks relate to the British Pound and the Swiss franc. The exchange rate fluctuations are not covered by forward contracts, nor by currency options. As a result, exchange rate fluctuations of these currencies may be advantageous or disadvantageous for the Invibes group.

An increase/decrease of the euro/non-euro currencies by +10% or -10% (main rate = average rate for 2023) would have an impact on the result before tax K€ 79 or K€ -97 respectively as at June  $30^{th}$ , 2023. An increase/decrease by +10% or -10% (main rate = closing rate for 2023) would have an impact on the book value of K€ -498 or K€ 608 respectively as at June  $30^{th}$ , 2023.

Purchases and sales in the non-euro markets are done in the local currencies, which causes a natural hedging system.

#### 4.4.5 Interest rate risk

The Group is primarily exposed to the interest rate risk on its variable-rate debt and on its financial investments.

The Group's financial indebtedness is mainly based on fixed interest rates.

To date no specific hedge has been arranged at Group level for this type of risk.





# 4.5 Events after closing

None

